



Life Insurance Needs Worksheet

This worksheet will give you a general sense of how much life insurance you need to protect your family. If you need a more thorough analysis of your needs contact us at 713-320-6124 or van@advice4lifeinsurance.com

Income

1. Total annual income your family would need if you died today

What your family needs, before taxes, to maintain its current standard of living
(Typically between 60% - 75% of total income)

\$ _____

2. Annual income your family would receive from other sources

For example, spouse's earnings or a fixed pension. (Do not include income earned on your assets, as it is addressed later in the calculation)

\$ _____

3. Income to be replaced

Subtract line 2 from line 1

\$ _____

4. Capital needed for income

Multiply line 3 by appropriate factor in Table A. Factor _____.

\$ _____

Expenses

5. Funeral and other final expenses

Typically the greater of \$15,000 or 4% of your estate

\$ _____

6. Mortgage and other outstanding debts

Include mortgage balance, credit card balance, car loans, etc.

\$ _____

7. Capital needed for college

(2019-2020 average 4-year cost: Private \$210,000; Public \$103,560¹)

Child 1 _____

Child 2 _____

Child 3 _____

Total →

\$ _____

8. Total capital required

Add items 4, 5, 6 and 7

\$ _____

Income

9. Savings and investments: Bank accounts, money market accounts, CDs, stocks, bonds, mutual funds, annuities, etc.

\$ _____

10. Retirement savings: IRAs, 401(k)s, SEP plans, SIMPLE IRA plans, Keoghs, pension and profit sharing plans²

\$ _____

11. Present amount of life insurance

Including group insurance as well as insurance purchased on your own

\$ _____

12. Total income producing assets

Add lines 9, 10 and 11

\$ _____

13. Life insurance needed

Subtract line 12 from line 8

\$ _____

¹ MoneyGuidePro® Costs reflect total charges, which include tuition, fees, room and board.

² Distributions from most retirement savings plans are subject to ordinary income tax rates.



Advice 4 Life Insurance

We Help You Protect Your Family

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